

Harbor House

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“Harbor House is great because it is not only a beautiful space to rent, but all of the vendors are hand-picked by Megan (Leith) and ready to work with the client directly. It’s a one-stop-shop and saves so much time party-planning,” Serio said.

Sara Spoth, owner of Beck & Forth Co., has also provided services at Harbor House. The business offers full-service floral and event design, and a curated rental collection where clients can find centerpiece and signage packages, large-scale backdrops, arbors and champagne walls.

“We absolutely love all of the natural light that Harbor House has,” Spoth said. “It’s bright and airy and the perfect setting for an intimate affair. We also love the outdoor space the venue has to offer its clients.”

Leith is also working closely with local business owners to provide them with opportunities to rent the venue to host their own events.

“There’s such a need for spaces for small business owners to do events and share their passion,” she explained. These events can include teaching classes or workshops.

“We are also looking into hosting a charcuterie class there this summer, since



Shown is a floral centerpiece arrangement by Beck & Forth Co. at Harbor House. (Photo by Sarah Bridgeman and Brandon McClintsey)

those are such a hit in WNY these days,” Guagenti said.

Owner’s Passion Helped Inspire Harbor House

After Leith’s father passed away in 2017, she decided to convert his home into a business she called Hiraeth House, in April 2020. The word hiraeth means

“a longing or grief for a house that is no longer a home,” Leith explained.

She began with her own studio space and eventually hired more women business owners to work out of the location, as well.

“I ended up with a wide variety of business owners doing all sorts of different things that you couldn’t imagine if you tried,” Leith said.

She eventually partnered with the other entrepreneurs to host events, including birthday parties.

“I loved planning these events,” Leith said, which led her to look for an event

space.

Thus, Harbor House was born.

Supporting Fellow Local Entrepreneurs

Leith’s support for other entrepreneurs expands beyond her businesses.

She also created a group titled the CEO Collective, which is made up of local entrepreneurs who conduct networking meetings monthly. They share stories, exchange advice and overall relate to one another.

“Connections are formed in these meetings,” Leith said. “It’s a great opportunity to meet other entrepreneurs, and it’s fun.”

She explained that, after becoming a business owner, she “had no idea how lonely life is as an entrepreneur. Coming from a corporate background and experiencing the highs and lows on my own – (your business) is like your child. You’re trying to grow it and make it the best it can possibly be.”

Leith added, “I slowly started bringing other women into my first business and saw how powerful multiple businesses can be when combining together.”

Now, she said, “I’m constantly with entrepreneurs all the time. I couldn’t do all this if I didn’t have all these entrepreneurs in my life. I’m very lucky.”

Plans for the Future

Leith said she is looking forward to working through the season with plans to eventually develop event packages that include other local small businesses and their services. These packages can offer another convenient one-stop-shop option for brides, mothers-to-be or families and friends looking to host their next event – whether it be a wedding, shower or other celebration.

To learn more about Harbor House, follow harborhouse on Instagram or check out the business’s Facebook page, Harbor House NT.



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